

COMMERCE STREET *Capital*

FOR IMMEDIATE RELEASE

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Commerce Street Capital Hires Three *Sonny Collins, Clark Akers and Jola Portnoy Join the Firm*

DALLAS (May 10, 2013) — Commerce Street Capital, LLC (“CSC”), a Dallas-based investment banking firm that advises financial institutions, has made three recent hires. The firm has a strategic initiative to hire talent who not only understand the banking business, but also have the well-honed instincts that can help CSC’s clients achieve their objectives. This announcement was made today by Dory A. Wiley, President and CEO of Commerce Street Holdings, LLC (the holding company for CSC).

“As today’s banking environment continues to transform, we see immense opportunities in hiring top talent,” stated Wiley. “We are a high-energy niche firm with a tremendous capacity to enhance client value, and we are delighted to have Sonny, Clark and Jola on our team.” CSC’s new employees include:



Sonny Collins as a Managing Director of the Business Development Group.

Collins will work alongside Rich Byrd, Derek Cunningham, Dennis Kirkpatrick and DeWitt Ray. He will be responsible for building and maintaining strong relationships with executive bank management and advising them on numerous ways to enhance shareholder value. Collins previously worked in the Correspondent Banking division of Comerica Bank.



Clark Akers as a Managing Director for the SBIC Group. Akers will work closely with CSC’s Eric Rosiak, who heads up the team, and Michael Richter. He will present SBIC fund strategies to community banks located primarily in the southeast. Akers, who resides in Nashville, Tenn., was previously with Pharos Capital Group, a Dallas-based private equity firm.



Jola Portnoy as a Senior Analyst in the Financial Institutions Group. Portnoy will work closely with C.K. Lee, Brian Johnson, Rick Foggia and Preston Simons. She will provide analytical support for transactions involving M&A, distressed bank and asset management advisory, and fairness opinions. She previously advised public and private pension clients and portfolio managers on risk management and trading strategies at Credit Suisse in New York.

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About Commerce Street Capital

Commerce Street Capital, LLC (“CSC”), is a private investment banking firm headquartered in Dallas, Texas. Led by veterans of the banking industry, CSC specializes in investment banking services (mergers and acquisitions, valuations and regulatory issue advising) and bank development (on-site consulting, sales and management of bank capital raises, market assessments and the bank regulatory application process). The firm provides tailored solutions for all or part of a financial institution's business lifecycle. For more information, visit www.commercestreetcapital.com or call 214-545-6800. CSC is a member of FINRA/SIPC.

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